

## **Third Quarter 2018 Results**

October 26, 2018

## **Cautionary Statement Regarding Forward-Looking Statements**

This quarterly presentation includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Exchange Act, regarding, among other things, our plans, strategies and prospects, both business and financial. Although we believe that our plans, intentions and expectations as reflected in or suggested by these forward-looking statements are reasonable, we cannot assure you that we will achieve or realize these plans, intentions or expectations. Forward-looking statements are inherently subject to risks, uncertainties and assumptions including, without limitation, the factors described under "Risk Factors" from time to time in our filings with the Securities and Exchange Commission ("the "SEC"). Many of the forward-looking statements contained in this quarterly presentation may be identified by the use of forward-looking words such as "believe," "expect," "anticipate," "should," "planned," "will," "may," "intend," "estimated," "aim," "on track," "target," "opportunity," "tentative," "positioning," "designed," "create," "predict," "project," "initiatives," "seek," "would," "continue," "ongoing," "upside," "increases" and "potential," among others. Important factors that could cause actual results to differ materially from the forward-looking statements we make in this quarterly presentation are set forth in this quarterly presentation, in our annual report on Form 10-K, and in other reports or documents that we file from time to time with the SEC, and include, but are not limited to:

- · our ability to efficiently and effectively integrate acquired operations;
- our ability to sustain and grow revenues and cash flow from operations by offering video, Internet, voice, mobile, advertising and other services to residential and commercial customers, to adequately meet the customer experience demands in our markets and to maintain and grow our customer base, particularly in the face of increasingly aggressive competition, the need for innovation and the related expenditures;
- the impact of competition from other market participants, including but not limited to incumbent telephone companies, direct broadcast satellite operators, wireless broadband and telephone providers, digital subscriber line ("DSL") providers, fiber to the home providers, video provided over the Internet by (i) market participants that have not historically competed in the multichannel video business, (ii) traditional multichannel video distributors, and (iii) content providers that have historically licensed cable networks to multichannel video distributors, and providers of advertising over the Internet;
- general business conditions, economic uncertainty or downturn, unemployment levels and the level of activity in the housing sector;
- our ability to obtain programming at reasonable prices or to raise prices to offset, in whole or in part, the effects of higher programming costs (including retransmission consents);
- our ability to develop and deploy new products and technologies including mobile products, our cloud-based user interface, Spectrum Guide®, and downloadable security for set-top boxes, and any other cloud-based consumer services and service platforms;
- the effects of governmental regulation on our business including costs, disruptions and possible limitations on operating flexibility related to, and our ability to comply with, regulatory conditions applicable to us as a result of the Time Warner Cable Inc. and Bright House Networks, LLC transactions;
- · any events that disrupt our networks, information systems or properties and impair our operating activities or our reputation;
- · the ability to retain and hire key personnel;
- the availability and access, in general, of funds to meet our debt obligations prior to or when they become due and to fund our operations and necessary capital expenditures, either through (i) cash on hand, (ii) free cash flow, or (iii) access to the capital or credit markets; and
- our ability to comply with all covenants in our indentures and credit facilities, any violation of which, if not cured in a timely manner, could trigger a default of our other obligations under cross-default provisions.

All forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by this cautionary statement. We are under no duty or obligation to update any of the forward-looking statements after the date of this presentation.

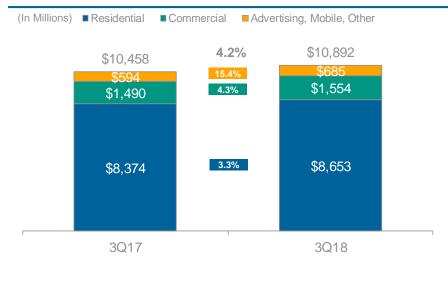


## Thomas M. Rutledge

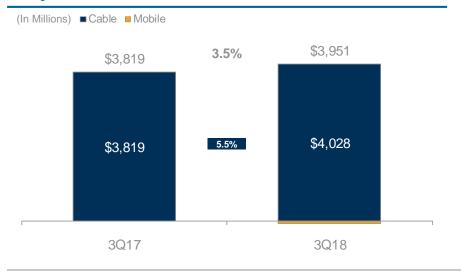
**Chairman and CEO, Charter Communications** 

#### **Third Quarter Overview**

#### Revenue



#### Adjusted EBITDA<sup>1)</sup>



#### **Operating and Financial Overview**

- Total residential and SMB customer relationship growth of 3.4% Y/Y, with net adds of 234k in 3Q18 vs. 215k in 3Q17¹)
- Total residential and SMB PSUs up 1.0M over last twelve months
- Revenue growth of 4.2% Y/Y, and 4.1% Y/Y excluding advertising, PPV/VOD, and mobile
  - Residential revenue growth of 3.3% Y/Y, and 4.0% Y/Y excluding PPV/VOD
  - Commercial revenue growth of 4.3% Y/Y
  - Advertising revenue growth of 18.1% Y/Y
  - Mobile revenue of \$17M
- Adjusted EBITDA<sup>1)</sup> growth of 3.5% Y/Y, and 5.5% when excluding mobile
- Net income attributable to Charter shareholders of \$493M in 3Q18 vs. \$48M in 3Q17



## **Integrated Operating, Balance Sheet and Capital Allocation Strategy**

#### Unique asset with superior network and long runway for growth

- National, high-capacity two-way network delivering superior connectivity and data-rich wireline and wireless products, with large opportunity for residential and commercial market growth
- Only scaled, publicly-traded pure-play cable operator in US
- Not reliant on M&A for success

#### Applying Charter's customer-focused operating & long term cash flow growth strategy to TWC & BHN

- Extend industry-leading customer and revenue growth to larger set of underpenetrated assets
- Realize operational cost efficiencies by improving products and service, and reducing transactions
- Additional operating and capital efficiency from larger base of customers on fixed network

#### Cable offers best connectivity on growing set of services

- Internet penetration low relative to current and future wireline/wireless capabilities of fully deployed network
- Traditional video market in transition but transition manageable even if video units decline
- Competitive bundled video offering remains central to long-term connectivity strategy, and cable best positioned in the ecosystem
- Large opportunity to use existing wireless infrastructure with attractive MVNO and capital-light entry into
  mobile to drive growth of core cable business and future option value

#### Operating, balance sheet & capital allocation strategy generates significant FCF per share potential

- High growth cable company with declining cable capital intensity beginning in 2019
- Tax assets shield cash taxes until at least 2021, driving Adjusted EBITDA to free cash flow conversion
- Together with prudent leverage, innovative capital structure, and ROI-based capital allocation, drives levered equity returns





## **Christopher L. Winfrey**

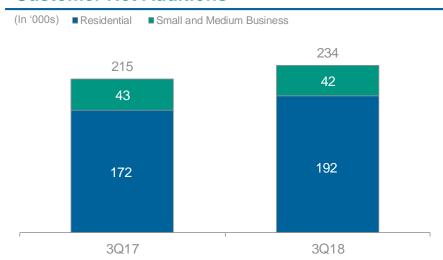
**Chief Financial Officer, Charter Communications** 

### Customers<sup>1)</sup>

#### **Customer Relationships**



#### **Customer Net Additions**



#### **Residential PSU Net Additions / (Losses)**

(In '000s)

1) See notes on slide 16.

	3Q17	3Q18	Y/Y Change
Video	(104)	(66)	38
Internet	250	266	16
Voice	26	(107)	(133)
PSUs	172	93	(79)

#### **SMB PSU Net Additions**

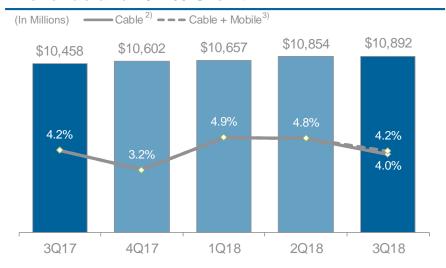
(In '000s)

	3Q17	3Q18	Y/Y Change
Video	15	12	(3)
Internet	39	42	3
Voice	35	30	(5)
PSUs	89	84	(5)



#### Revenue<sup>1)</sup>

#### Revenue and Y/Y % Growth



#### **Quarterly Highlights**

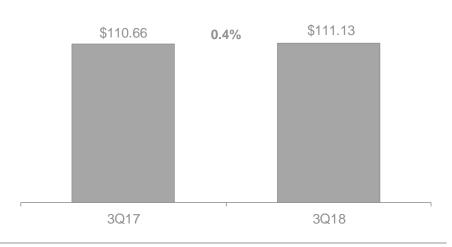
- Residential revenue growth of 3.3% Y/Y driven by 2.9% Y/Y increase in residential relationships and 0.4% Y/Y increase in ARPU (partly offset by Y/Y decline in PPV/VOD due to large event in 3Q17)
  - Excluding PPV/VOD, residential Y/Y ARPU grew 1.1%
- Advertising revenue growth of 18.1% Y/Y primarily due to political

#### **Revenue Split by Type**

(In Millions)

(III WIIIIOI13)			_
	3Q17	3Q18	Y/Y Change
Residential	\$8,374	\$8,653	3.3%
Commercial	1,490	1,554	4.3%
Other	221	228	3.3%
Cable Excl. Advertising	\$10,085	\$10,435	3.5%
Advertising	373	440	18.1%
Mobile	n/a	17	n/a
Total Revenue	\$10,458	\$10,892	4.2%

#### Residential Revenue per Residential Customer 4)



<sup>1)</sup> See notes on slide 16.

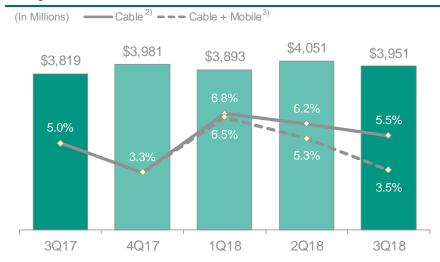
<sup>2)</sup> Y/Y % revenue growth excluding mobile.

<sup>3)</sup> Total Y/Y % revenue growth including mobile.

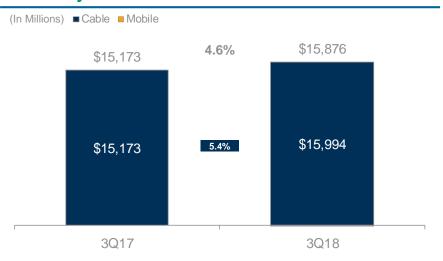
<sup>4)</sup> Residential Revenue per Residential Customer excludes mobile revenue.

## Adjusted EBITDA<sup>1)</sup>

#### Adjusted EBITDA<sup>1)</sup> and Y/Y % Growth



#### LTM Adjusted EBITDA<sup>1)</sup>



#### **Quarterly Highlights**

- Adjusted EBITDA<sup>1)</sup> grew 3.5% Y/Y and 5.5% when excluding mobile
  - Total operating costs rose 4.6% Y/Y and 3.1% when excluding mobile
  - Programming expense increased 3.0% Y/Y, reflecting contractual rate increases, partly offset by lower video customers and a decline in PPV/VOD
  - Regulatory, connectivity and produced content increased 4.4% Y/Y, driven in part by the adoption of FASB's new revenue recognition standard<sup>4)</sup>
  - Costs to service customers increased 1.7% Y/Y versus a 3.4% Y/Y increase in total customer relationships
  - Marketing expenses increased 3.7% Y/Y, driven by higher sales
  - Other expenses increased 5.5% Y/Y, driven by higher advertising sales, information technology, insurance and enterprise costs
  - Third quarter total operating costs include \$94M of mobile expenses

<sup>1)</sup> See notes on slide 16.

<sup>2)</sup> Adjusted EBITDA Y/Y % growth excluding mobile.

<sup>3)</sup> Total Adjusted EBITDA Y/Y % growth including mobile.

<sup>4)</sup> FASB Accounting Standards Update (ASU) 2014-09.

#### **Net Income**

#### **Net Income**

(In Millions, except per share data)						
	3	3Q18A		3Q17A		Var.
Adjusted EBITDA <sup>1)</sup>	\$	3,951	\$	3,819		132
Depreciation and Amortization		2,482		2,701		(219)
Stock compensation expense		71		64		7
Stock-awards flash vesting		-		6		(6)
Cash-based merger and restructuring		14		61		(47)
Special charge, net		-		80		(80)
(Gain) loss on sale of assets, net		4		(2)		6
Other operating expenses, net		18		145		(127)
Income from operations		1,380		909		471
Interest expense, net		(901)		(788)		(113)
Gain on financial instruments, net		12		17		(5)
Other pension benefits (costs)		207		(17)		224
Other expense, net		(5)		(3)		(2)
		(687)		(791)		104
Income before income taxes		693		118		575
Income tax expense		(109)		(26)		(83)
Consolidated net income		584		92		492
Less: Noncontrolling Interest		(91)		(44)		(47)
Net income attributable to Charter shareholders	\$	493	\$	48	\$	445
Earnings per common share attributable to Charter shareholders	ď	2.14	ď	0.40	¢	1.05
Basic Diluted	\$	2.14	\$	0.19 0.19	\$	1.95 1.92

#### **Highlights**

- Depreciation and amortization \$219M lower Y/Y due to certain assets becoming fully depreciated
- Other operating expenses \$127M lower Y/Y driven by a special charge in the prior year quarter and lower cash-based merger and restructuring expense
- Interest expense \$113M higher Y/Y primarily due to debt issuances in 2017 and 2018
- Increase in pension benefits primarily due to 3Q net liability remeasurements that resulted in a gain in 2018 versus a loss in 2017



<sup>1)</sup> See notes on slide 16.

## **Capital Investment**

#### **Highlights**

- 3Q18 capex of \$2,118M, comprised of \$2,052M cable and \$66M mobile, with a consolidated Y/Y decline of \$275M
  - \$180M Y/Y decrease in CPE primarily driven by a lower level of migration of customers to *Spectrum* pricing and packaging in Legacy TWC and Legacy Bright House
  - \$127M Y/Y decrease in Scalable Infrastructure driven by the timing of spend related to planned product improvements for video and Internet
  - \$24M Y/Y decrease in Support due to timing of vehicle purchases, partly offset by mobile
  - Increase of \$56M across Line Extensions and Upgrade/Rebuild, mostly due to increased residential and MDU build-out activity

#### **Capital Expenditures by NCTA Category**

#### (In Millions) ■CPE/Install ■Scalable Infrastructure ■Line Ext. ■Upgrade/Rebuild ■Support \$2,585 \$2,393 \$2,391 \$2,183 \$2,118 \$585 \$424 \$433 \$330 \$157 \$400 \$163 \$190 \$142 \$190 \$632 \$486 \$725 \$587 \$505 \$934 \$855 \$806 \$828 \$675 3Q17 4Q17 1Q18 2Q18 3Q18

#### **Capital Expenditures**

(In Millions)

(III Willions)					
	3Q17	4Q17	1Q18	2Q18	3Q18
Cable	\$2,393	\$2,585	\$2,166	\$2,338	\$2,052
Mobile			17	53	66
Total	\$2,393	\$2,585	\$2,183	\$2,391	\$2,118
Of which: All Digital	47	69	186	88	42
Of which: Commercial	342	360	283	309	342

### Free Cash Flow<sup>1)</sup>

#### Free Cash Flow<sup>1)</sup>

(In Millions)			
	3Q18A	3Q17A	Y/Y Var.
Adjusted EBITDA <sup>1)</sup> (Cable)	\$ 4,028	\$ 3,819	\$ 209
Adjusted EBITDA <sup>1)</sup> (Mobile)	(77)	-	(77)
Capex (Cable)	(2,052)	(2,393)	341
Capex (Mobile)	(66)	-	(66)
Cash Paid for Interest, Net	(1,028)	(887)	(141)
Cash Taxes, Net	(3)	(4)	1
Working Capital (Mobile)	(6)	-	(6)
Working Capital (All Other)	(250)	117	(367)
Merger and Restructuring Costs	(14)	(61)	47
Other		3	(3)
Consolidated Free Cash Flow <sup>1)</sup>	532	594	(62)
Memo: Free Cash Flow (Cable)	681	594	87
Memo: Free Cash Flow (Mobile)	(149)	-	(149)
Financing Activities	(657)	890	(1,547)
Other	(36)	(14)	(22)
Change in Cash <sup>2)</sup>	\$ (161)	\$ 1,470	\$ (1,631)
Total Liquidity <sup>3)</sup>	\$ 3,974	\$ 5,038	\$ (1,064)
Leverage (LTM Adj. EBITDA) <sup>1,4)</sup>	4.47x	4.26x	0.21x

#### **Quarterly Highlights**

#### Free Cash Flow<sup>1)</sup>

- Consolidated Free Cash Flow ("FCF") of \$532M
- Cable FCF higher Y/Y driven by lower cable capex and higher Adjusted EBITDA, partly offset by cable working capital and higher cash interest

#### **Financing Activities and Leverage**

- Borrowings of long-term debt exceeding repayments by \$460M
- Payment of \$37.5M preferred dividend to A/N
- \$1.1B of common share and unit repurchases
- Remain within target leverage 4-4.5 times

Buyback Summary	3Q18	Since Sep 2016
Common Shares Repurchased (M) x Avg. Price = Total Common Shares Repurchased (\$B)	3.0 \$304.94 \$0.9	48.8 \$329.07 \$16.1
A/N Common Units Repurchased (M) x Avg. Price = A/N Common Units Repurchased (\$B)	0.5 \$292.81 \$0.1	7.1 \$332.05 \$2.4
Total Common Shares & Units Repurchased (M) <sup>5)</sup> % of FDSO Repurchased <sup>6)</sup>	3.5 1.1%	55.9 17.8%
Total Common Share & Units Repurchased (\$B)	\$1.1	\$18.4



<sup>1)</sup> See notes on slide 16.

<sup>2)</sup> Excludes impact of changes to restricted cash.

<sup>3)</sup> Includes cash on hand and revolver availability.

<sup>4)</sup> Leverage is total principal amount of debt less cash and cash equivalents divided by LTM Adjusted EBITDA¹ of \$15,876M and \$15,173M as of 9/30/18 and 9/30/17, respectively. The leverage calculations do not reflect the leverage calculations pursuant to Charter's indentures or credit agreements.

<sup>5)</sup> Excludes 21,488 shares withheld from employees for the payment of taxes and exercise costs upon the exercise of stock options or vesting of other equity awards during the third quarter of 2018.

<sup>6)</sup> Represents % of fully diluted shares outstanding (FDSO), as-exchanged, as-converted, as of 6/30/16.

## **Capital Structure Summary**

As of Sep 30, 2018 (\$ In Millions, unless otherwise noted)	Issue	Туре	Rates <sup>1)</sup> / Shares	Issuer Amount <sup>2)</sup>	Aggregate Debt <sup>3)</sup>	Leverage Ratio <sup>4)</sup>
Charter Communications, Inc. (CCI)	<ul> <li>Shares Outstanding (S/O)</li> <li>S/O + As-Converted and As- Exchanged CCH Units</li> </ul>	Equity	• 229M • 259M <sup>5)</sup>	Equity (Mkt Cap) • \$75B • \$84B		
Charter Communications Holdings, LLC (CCH) Partnership	A/N Preferred CCH Units	Convertible Preferred	6.0%	\$2,500		
CCO Holdings, LLC (CCOH)	Sr. Notes due 2021-2028	High Yield	4.000 - 5.875%	\$18,900	\$71,538	4.47x
Charter Communications Operating, LLC (CCO)	Sr. Sec. Notes due 2019-2055  1st Lien Bank due 2023-2025  Total CCO	Investment Grade Loans / Revolver	3.579 - 8.750% L + 1.50 - 2.00%	\$43,062 _ <u>\$9,576</u> \$52,638	\$52,638	3.28x
Operating Subsidiaries						

<sup>1)</sup> Interest rates are stated bank interest rates or bond coupon rates.

<sup>2)</sup> Issuer amount includes principal value of debt and current equity market capitalization of shares outstanding based on a closing share price of \$325.88 as of 9/28/18. Equity market capitalization, on an asconverted as-exchanged basis, includes the estimated market value of A/N common CCH units and the market value of A/N convertible preferred CCH units with a face value of \$2,500M.

<sup>3)</sup> Aggregate debt is total principal amount of debt, excluding intercompany loans and \$600M of guarantees, letters of credit and capital leases.

<sup>4)</sup> Leverage equals aggregate debt less cash and cash equivalents divided by LTM Adjusted EBITDAs of \$15,876M. The leverage calculations do not reflect the leverage calculations pursuant to Charter's indentures or credit agreements.

<sup>5)</sup> Assumes exchange and conversion of Advance/Newhouse (A/N) common and preferred CCH units into Charter stock.

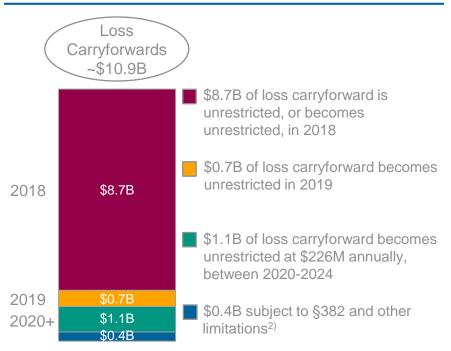
<sup>6)</sup> See notes on slide 16.

## **Significant Tax Assets Support Cash Flow Growth**

#### Tax Assets as of December 31, 2017

- \$10.9B of loss carryforwards shield cash taxes
- Charter is not expected to be a significant cash taxpayer until 2021, at the earliest, with remaining NOL carryforward benefits becoming available through 2024
- Tax receivable agreement with A/N drives meaningful value for Charter shareholders via basis step-up at point of conversion and/or exchange of partnership units

#### Estimated Loss Carryforward Availability<sup>1)</sup>



#### Valuable Tax Receivables Agreement With A/N

- Charter will receive additional tax basis step-up upon any future A/N conversion and/or exchange of its partnership units into Charter stock
- Charter retains 50% of the cash tax savings value associated with the tax basis step-up received, if and when A/N converts and/or exchanges partnership units for shares in Charter
- A/N receives 50% of the net cash tax savings value associated with the tax basis step-up received by Charter, on a with and without FIFO basis, when the step-up benefits are used by Charter
- The December 2017 share exchange resulted in an estimated tax basis step-up of \$487M



Current availability estimates subject to change.

<sup>2) \$415</sup> million of the \$10.9 billion NOL is subject to a valuation allowance and may not be usable in the future



## **Investor Inquiries:**

Stefan Anninger | 203.905.7955 stefan.anninger@charter.com



## **Appendix**

#### **Use of Non-GAAP Financial Metrics & Additional Information**

We use certain measures that are not defined by U.S. generally accepted accounting principles ("GAAP") to evaluate various aspects of our business. Adjusted EBITDA and free cash flow are non-GAAP financial measures and should be considered in addition to, not as a substitute for, consolidated net income and net cash flows from operating activities reported in accordance with GAAP. These terms, as defined by us, may not be comparable to similarly titled measures used by other companies. Adjusted EBITDA and free cash flow are reconciled to consolidated net income and net cash flows from operating activities, respectively, in the appendix of this presentation.

Adjusted EBITDA is defined as consolidated net income plus net interest expense, income taxes, depreciation and amortization, stock compensation expense, loss on extinguishment of debt, (gain) loss on financial instruments, net, other pension benefits, other (income) expense, net and other operating (income) expenses, such as merger and restructuring costs, special charges and (gain) loss on sale or retirement of assets. As such, it eliminates the significant non-cash depreciation and amortization expense that results from the capital-intensive nature of our businesses as well as other non-cash or special items, and is unaffected by our capital structure or investment activities. However, this measure is limited in that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues and our cash cost of financing. These costs are evaluated through other financial measures.

Free cash flow is defined as net cash flows from operating activities, less capital expenditures and changes in accrued expenses related to capital expenditures.

Management and Charter's board of directors use Adjusted EBITDA and free cash flow to assess Charter's performance and its ability to service its debt, fund operations and make additional investments with internally generated funds. In addition, Adjusted EBITDA generally correlates to the leverage ratio calculation under our credit facilities or outstanding notes to determine compliance with the covenants contained in the facilities and notes (all such documents have been previously filed with the Securities and Exchange Commission (the "SEC")). For the purpose of calculating compliance with leverage covenants, we use Adjusted EBITDA, as presented, excluding certain expenses paid by our operating subsidiaries to other Charter entities. Our debt covenants refer to these expenses as management fees, which were \$278 million and \$816 million for the three and nine months ended September 30, 2018, respectively, and \$262 million and \$791 million for the three and nine months ended September 30, 2017, respectively.

For a reconciliation of Adjusted EBITDA to the most directly comparable GAAP financial measure, see slides 17, 18 and 19.

Between the closing of the TWC and Bright House transactions in May 2016, through the first quarter of 2018, Charter has reported its customer data and results using legacy company reporting methodologies. During the second quarter of 2018, Charter implemented certain reporting changes on a retrospective basis which allowed for the recasting of historical customer data and results using consistent definitions and reporting methodologies across all three legacy companies. TWC Hawaii customer statistics are expected to move to Charter's standard methodology in 2019 and variances, if any, will be disclosed at that time.

### **GAAP Reconciliations**

# CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES UNAUDITED RECONCILIATION OF NON-GAAP MEASURES TO GAAP MEASURES (DOLLARS IN MILLIONS)

	Three Months Ended			d
	-	ember 30, 2018	September 30, 2017	
Consolidated net income	\$	584	\$	92
Plus: Interest expense, net		901		788
Income tax expense		109		26
Depreciation and amortization		2,482		2,701
Stock compensation expense		71		64
Gain on financial instruments, net		(12)		(17)
Other pension (benefits) costs		(207)		17
Other, net		23		148
Adjusted EBITDA <sup>1)</sup>	\$	3,951	\$	3,819
Net cash flows from operating activities	\$	2,804	\$	2,908
Less: Purchases of property, plant and equipment		(2,118)		(2,393)
Change in accrued expenses related to capital expenditures		(154)		79
Free cash flow <sup>1)</sup>		532		594
Plus: Net cash outflows from operating activities - Mobile		83		_
Plus: Purchases of property, plant and equipment - Mobile		66		
Free cash flow - Cable <sup>1)</sup>	\$	681	\$	594

The above schedule is presented in order to reconcile Adjusted EBITDA and free cash flows, both non-GAAP measures, to the most directly comparable GAAP measures in accordance with Section 401(b) of the Sarbanes-Oxley Act.



#### **GAAP Reconciliations**

# CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES UNAUDITED RECONCILIATION OF NON-GAAP MEASURES TO GAAP MEASURES (DOLLARS IN MILLIONS)

Three Months Ended September 30, June 30, December 31, September 30. March 31, 2018 2018 2018 2017 2017 Consolidated net income \$ 584 \$ 339 \$ 223 \$ \$ 9.617 92 Plus: Interest expense, net 901 878 851 840 788 Income tax (benefit) expense 109 41 28 (9,186)26 Depreciation and amortization 2.482 2.592 2.710 2.742 2.701 Stock compensation expense 71 70 72 63 64 Loss on extinguishment of debt (Gain) loss on financial instruments, net 75 (63)(12)(84)(17)Other pension (benefits) costs (207)(20)8 (20)17 Other, net 23 76 92 (24)148 Adjusted EBITDA<sup>1)</sup> 3,951 4,051 3,893 3,981 3.819 Less: Revenue - Mobile (17)Plus: Costs and Expenses - Mobile 94 33 8 Adjusted EBITDA - Cable<sup>1)</sup> 4,028 \$ 4,084 \$ 3,901 \$ 3,981 \$ 3,819

The above schedule is presented in order to reconcile Adjusted EBITDA, a non-GAAP measure, to the most directly comparable GAAP measure in accordance with Section 401(b) of the Sarbanes-Oxley Act.

Charter

#### **GAAP Reconciliations**

# CHARTER COMMUNICATIONS, INC. AND SUBSIDIARIES UNAUDITED RECONCILIATION OF NON-GAAP MEASURES TO GAAP MEASURES (DOLLARS IN MILLIONS)

Last Twelve Months Ended September 30, 2018 2017 \$ Consolidated net income 10.763 \$ 1.067 Plus: Interest expense, net 3,470 2,978 Income tax (benefit) expense (9,008)309 Depreciation and amortization 10,526 10,341 Stock compensation expense 276 274 Loss on extinguishment of debt 36 Gain on financial instruments, net (58)(84)Other pension benefits (239)(375)Other, net 167 601 Adjusted EBITDA<sup>1)</sup> 15,876 15,173 Less: Revenue - Mobile (17)Plus: Costs and Expenses - Mobile 135 Adjusted EBITDA - Cable<sup>1)</sup> 15,994 \$ 15.173

The above schedule is presented in order to reconcile Adjusted EBITDA, a non-GAAP measure, to the most directly comparable GAAP measure in accordance with Section 401(b) of the Sarbanes-Oxley Act.

#### **Shares**

#### **Shares Outstanding as of September 30, 2018**

Class A Common Shares	228,907,469
Class B Common Shares <sup>1)</sup>	1
Restricted Stock <sup>2)</sup>	10,223
<b>Total Outstanding Common Shares</b>	228,917,693
As-converted, as-exchanged Charter Holdings Partnership Units <sup>3)</sup>	30,115,396
Total Shares (as-converted/as-exchanged)	259,033,089
Fully Diluted Shares (as-converted/as-exchanged) <sup>4,5)</sup>	262,082,729

Note: Charter's financial statements only include partnership units, restricted stock units and options, in diluted weighted average common shares outstanding when such inclusion is dilutive to earnings per common share attributable to Charter shareholders.

price vesting thresholds as of September 30, 2018.

5) Includes 1,854,815 outstanding options based on the treasury stock method, with various time vesting requirements. As of September 30, 2018, there were an additional 176,938 performance-based options which contain price vesting hurdles, in addition to time vesting requirements, included in fully diluted shares based on the treasury stock method, as their price vesting thresholds would have been met at the time vesting date. An additional 3,558,932 performance-based options are excluded for dilution purposes as they had not met their respective price vesting thresholds as September 30, 2018.



<sup>1)</sup> Class B Common is a special class of stock solely owned by Advance/Newhouse and provides it with governance rights at Charter, reflecting Advance/Newhouse's ownership in the Charter Holdings Partnership.

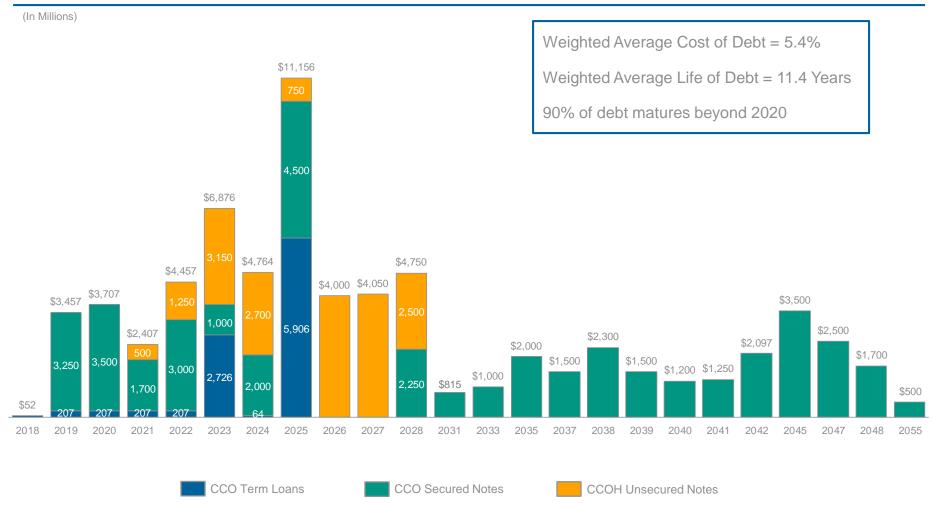
<sup>2)</sup> Unvested restricted stock has voting rights and is therefore included in total issued and outstanding shares. Vesting occurs depending upon the terms of each award agreement.

<sup>3)</sup> Includes 20,781,896 of Advance/Newhouse as-exchanged common partnership units in Charter Holdings, and 9,333,500 of Advance/Newhouse as-converted, as-exchanged preferred partnership units in Charter Holdings.

<sup>4)</sup> Includes 1,017,887 restricted stock units based on the treasury stock method, and which vest over various periods of time depending upon the terms of each award agreement. As of September 30, 2018, there were 494,296 performance-based restricted stock units which contain price vesting hurdles, in addition to time vesting requirements, which are excluded for dilution purposes as they had not met their respective price vesting thresholds as of September 30, 2018.

## **Debt Maturity Profile**

#### **As of September 30, 2018**<sup>1)</sup>



<sup>1.</sup> Maturity towers as of 9/30/18 and include scheduled amortization for term loans.